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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		MAY 1989	MAY 1988	JUL-MAY 1988/89	JUL-MAY 1987/88
AL	Alabama	5,353	6,059	67,007	64,426
AK	Alaska	63	182	1,248	433
AZ	Arizona	142	89	2,455	2,302
AR	Arkansas	12,479	7,811	57,858	54,484
CA	California	7,618	6,170	72,096	70,054
CO	Colorado	1,244	888	9,408	7,423
CT	Connecticut	82	820	6,610	3,460
DE	Delaware	784	2,246	12,792	16,855
FL	Florida	17,466	6,660	136,348	115,380
GA	Georgia	8,282	7,081	120,980	111,293
HI	Hawaii	96	2,919	8,744	12,668
ID	Idaho	3,257	1,715	24,032	22,144
IL	Illinois	43,185	49,181	527,098	652,688
IN	Indiana	35,657	34,199	301,375	324,167
IA	Iowa	17,680	20,658	457,033	444,371
KS	Kansas	3,203	5,189	48,443	47,639
KY	Kentucky	14,140	6,296	117,893	81,212
LA	Louisiana	3,610	4,846	163,071	151,140
ME	Maine	1,040	818	5,816	5,908
MD	Maryland	2,699	974	30,868	26,061
MA	Massachusetts	487	662	2,624	3,695
MI	Michigan	58,943	40,544	195,988	168,470
MN	Minnesota	49,295	32,883	321,947	340,474
MS	Mississippi	2,412	2,892	34,774	38,273
MO	Missouri	13,100	19,244	263,737	252,628
MT	Montana	2,253	732	11,304	10,799
NE	Nebraska	3,878	3,572	34,023	32,695
NV	Nevada	0	12	78	12
NH	New Hampshire	223	198	534	2,719
NJ	New Jersey	957	1,193	5,462	5,224
NM	New Mexico	1,435	388	20,149	9,513
NY	New York	14,560	14,739	49,836	52,106
NC	North Carolina	4,893	2,112	86,612	83,268
ND	North Dakota	9,169	2,523	23,978	24,551
OH	Ohio	37,980	30,910	364,966	399,643
OK	Oklahoma	3,757	3,695	25,042	24,516
OR	Oregon	1,945	1,746	26,989	27,209
PA	Pennsylvania	9,066	5,303	54,475	49,742
RI	Rhode Island	119	273	2,524	1,506
SC	South Carolina	2,413	1,540	70,952	63,238
SD	South Dakota	3,927	3,596	16,332	15,438
TN	Tennessee	13,913	8,915	94,634	90,599
TX	Texas	12,735	13,790	136,585	162,439
UT	Utah	831	83	8,552	5,869
VT	Vermont	964	648	2,249	2,096
VA	Virginia	3,247	8,986	79,028	86,496
WA	Washington	4,176	2,834	43,327	37,024
WV	West Virginia	9,215	121	10,617	1,833
WI	Wisconsin	39,350	47,775	268,827	253,190
WY	Wyoming	111	184	1,934	1,900
	TOTAL U.S.:	483,434	416,894	4,429,254	4,461,273
CANADA					
AB	Alberta	16,497	10,035	34,550	31,179
BC	Brit. Columbia	1,281	1,197	8,694	7,272
MB	Manitoba	8,740	5,170	23,877	26,278
NB	New Brunswick	3,792	2,754	13,540	15,469
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	1,961	1,761	6,146	6,209
ON	Ontario	45,619	29,913	155,364	221,213
PE	Pr.Edward Isle	5,043	4,448	11,272	10,492
PQ	Quebec	26,209	24,448	95,343	135,088
SK	Saskatchewan	5,023	4,579	12,332	20,696
	TOTAL CAN:	114,165	84,305	361,118	473,896
EXPORT SALES:		437,072	417,840	3,783,439	3,782,467
TOTAL AG SALES		1,034,671	919,039	8,573,811	8,717,636
Non-Ag U.S.		37,896	33,033	409,625	385,624
	Canada	1,215	1,691	21,178	22,842
	Exports	12,875	5,051	115,706	106,111
TOTAL NON-AG SALES		51,986	39,775	546,509	514,577
GRAND TOTAL		**1,086,657**	**958,814**	**9,120,320**	**9,232,213**

POTASH & PHOSPHATE INSTITUT

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	718	2,182	1,730	222	501	5,353
AK Alaska	0	61	0	0	2	63
AZ Arizona	0	45	0	61	36	142
AR Arkansas	90	0	10,243	2,127	19	12,479
CA California	3,428	1,593	1,152	421	1,024	7,618
CO Colorado	314	0	770	52	108	1,244
CT Connecticut	0	0	61	0	21	82
DE Delaware	371	0	171	215	27	784
FL Florida	6,291	2,826	1,582	950	5,817	17,466
GA Georgia	1,183	1,218	2,380	1,810	1,691	8,282
HI Hawaii	0	0	0	0	96	96
ID Idaho	346	1,246	1,660	0	5	3,257
IL Illinois	569	30,537	6,524	5,330	225	43,185
IN Indiana	1,672	24,863	4,106	4,512	504	35,657
IA Iowa	177	8,875	3,348	5,198	82	17,680
KS Kansas	374	126	1,832	790	81	3,203
KY Kentucky	0	10,789	1,213	0	2,138	14,140
LA Louisiana	31	76	2,663	818	22	3,610
ME Maine	0	425	565	0	50	1,040
MD Maryland	0	0	1,635	1,026	38	2,699
MA Massachusetts	0	186	0	189	112	487
MI Michigan	253	38,609	18,899	699	483	58,943
MN Minnesota	61	13,830	33,053	1,425	926	49,295
MS Mississippi	0	15	357	1,969	71	2,412
MO Missouri	1,035	864	8,549	2,487	165	13,100
MT Montana	0	244	1,985	24	0	2,253
NE Nebraska	250	539	1,491	1,352	246	3,878
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	223	0	0	223
NJ New Jersey	0	62	600	284	11	957
NM New Mexico	1,054	16	147	0	218	1,435
NY New York	670	1,668	11,344	746	132	14,560
NC North Carolina	47	611	1,473	1,353	1,409	4,893
ND North Dakota	0	3,021	6,094	54	0	9,169
OH Ohio	7,341	24,049	5,148	957	485	37,980
OK Oklahoma	263	189	3,185	64	56	3,757
OR Oregon	186	644	996	82	37	1,945
PA Pennsylvania	1,108	245	6,687	679	347	9,066
RI Rhode Island	0	0	119	0	0	119
SC South Carolina	244	305	1,094	313	457	2,413
SD South Dakota	0	2,022	1,512	393	0	3,927
TN Tennessee	328	8,694	2,947	1,858	86	13,913
TX Texas	912	2,427	7,270	1,449	677	12,735
UT Utah	721	0	110	0	0	831
VT Vermont	0	0	890	0	74	964
VA Virginia	120	123	723	1,849	432	3,247
WA Washington	277	1,435	2,044	78	342	4,176
WV West Virginia	1,466	1,941	4,967	561	280	9,215
WI Wisconsin	306	34,123	4,774	0	147	39,350
WY Wyoming	0	0	100	0	11	111
TOTAL U.S.:	32,206	220,724	168,416	42,397	19,691	483,434
CANADA						
AB Alberta	0	51	15,855	591	0	16,497
BC Brit. Columbia	0	21	1,195	6	59	1,281
MB Manitoba	0	959	6,993	788	0	8,740
NB New Brunswick	0	2,263	1,455	0	74	3,792
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	1,901	0	60	1,961
ON Ontario	14	21,672	22,047	477	1,409	45,619
PE Pr.Edward Isle	0	0	5,043	0	0	5,043
PQ Quebec	20	985	24,024	0	1,180	26,209
SK Saskatchewan	0	74	4,939	10	0	5,023
TOTAL CAN:	34	26,025	83,452	1,872	2,782	114,165
*EXPORT SALES:	293,079	30,265	97,057	13,522	3,149	437,072
TOTAL AG SALES	325,319	277,014	348,925	57,791	25,622	1,034,671
NON-AG U.S.	27,291	-	-	9,993	612	37,896
Canada	1,041	-	-	139	35	1,215
*Exports	572	-	-	12,303	0	12,875
TOTAL NON-AG SALES	28,904	-	-	22,435	647	51,986
GRAND TOTAL	**354,223**	**277,014**	**348,925**	**80,226**	**26,269**	**1,086,657**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	2,121	0	14,746	0	0	16,867
Brazil	29,353	27,493	51,633	0	0	108,479
Chile	661	0	0	0	1,653	2,314
China	57,575	0	0	0	0	57,575
Columbia	8,405	0	6,877	0	0	15,282
Costa Rica	991	0	0	0	363	1,354
Holland	0	0	13,247	0	0	13,247
Honduras	1,868	0	0	0	0	1,868
India	21,125	0	0	3,579	0	24,704
Japan	35,323	2,772	0	9,943	970	49,008
Korea	24,384	0	0	0	0	24,384
Malaysia	29,232	0	0	0	0	29,232
Martinique	463	0	0	0	0	463
Mexico	285	0	0	0	152	437
New Zealand	4,878	0	3,075	0	0	7,953
Puerto Rico	0	0	0	0	11	11
South Africa	3,381	0	3,497	0	0	6,878
Spain	0	0	3,982	0	0	3,982
Switzerland	33,132	0	0	0	0	33,132
Taiwan	20,592	0	0	0	0	20,592
Thailand	5,421	0	0	0	0	5,421
Venezuela	13,889	0	0	0	0	13,889
TOTAL AG:	293,079	30,265	97,057	13,522	3,149	437,072
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Italy	0	-	-	9,871	0	9,871
Japan	63	-	-	2,432	0	2,495
Mexico	439	-	-	0	0	439
United Kingdom	50	-	-	0	0	50
TOTAL NON-AG:	572	-	-	12,303	0	12,875
TOTAL EXPORTS	**293,651**	**30,265**	**97,057**	**25,825**	**3,149**	**449,947**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	2,009	1,718	222	3,949
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	300	372	672
CA California	0	0	123	421	544
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	61	0	61
DE Delaware	371	0	171	215	757
FL Florida	5,897	2,826	1,215	950	10,888
GA Georgia	1,118	1,218	1,815	1,810	5,961
HI Hawaii	0	0	0	0	0
ID Idaho	0	287	914	0	1,201
IL Illinois	569	30,537	1,739	5,330	38,175
IN Indiana	1,178	24,863	4,106	4,512	34,659
IA Iowa	0	8,810	3,335	5,198	17,343
KS Kansas	0	0	53	354	407
KY Kentucky	0	10,789	1,092	0	11,881
LA Louisiana	0	0	0	246	246
ME Maine	0	425	565	0	990
MD Maryland		0	1,635	1,026	2,661
MA Massachusetts	0	186	0	189	375
MI Michigan	253	38,609	18,899	699	58,460
MN Minnesota	61	13,830	32,907	1,341	48,139
MS Mississippi	0	0	0	1,954	1,954
MO Missouri	0	189	4,669	1,706	6,564
MT Montana	0	222	1,953	24	2,199
NE Nebraska	0	523	389	1,225	2,137
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	223	0	223
NJ New Jersey	0	62	600	284	946
NM New Mexico	0	0	0	0	0
NY New York	670	1,668	11,344	746	14,428
NC North Carolina	0	611	1,218	1,353	3,182
ND North Dakota	0	2,992	6,094	54	9,140
OH Ohio	7,341	24,049	5,148	957	37,495
OK Oklahoma	0	0	0		0
OR Oregon	0	468	996	82	1,546
PA Pennsylvania	1,095	245	6,687	679	8,706
RI Rhode Island	0	0	119	0	119
SC South Carolina	244	305	1,094	313	1,956
SD South Dakota	0	2,022	1,512	394	3,927
TN Tennessee	0	8,694	2,947	1,858	13,499
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	890	0	890
VA Virginia	61	123	723	1,849	2,756
WA Washington	262	1,419	1,997	78	3,756
WV West Virginia	1,466	1,941	4,967	561	8,935
WI Wisconsin	306	34,123	4,774	0	39,203
WY Wyoming	0	0	41	0	41
TOTAL U.S.:	20,892	214,106	129,033	37,001	401,032
CANADA					
AB Alberta	0	51	15,855	591	16,497
BC Brit. Columbia	0	21	1,195	6	1,222
MB Manitoba	0	959	6,993	788	8,740
NB New Brunswick	0	2,263	1,455	0	3,718
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	1,901	0	1,901
ON Ontario	14	21,672	22,047	477	44,210
PE Pr.Edward Isle	0	0	5,043	0	5,043
PQ Quebec	20	985	24,024	0	25,029
SK Saskatchewan	0	74	4,939	10	5,023
TOTAL CAN:	34	26,025	83,452	1,872	111,383
*EXPORT SALES:	255,430	26,960	71,182	13,522	367,094
TOTAL AG SALES	276,356	267,091	283,667	52,395	879,509
NON-AG U.S.	14,539	-	-	9,729	24,268
Canada	1,041	-	-	139	1,180
*Exports	113	-	-	12,303	12,416
TOTAL NON-AG SALES	15,693	-	-	22,171	37,864
GRAND TOTAL	**292,049**	**267,091**	**283,667**	**74,566**	**917,373**

*Exports listed on reverse.

POTASH & P' 'ATE INSTITUTE
EXPORT SALES - CANADIA RODUCERS - (Short Tons K2O)

MAY 1989

AGRIC	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,121	0	14,746	0	16,867
Brazil	4,377	24,188	25,758	0	54,323
China	57,575	0	0	0	57,575
Columbia	0	0	6,877	0	6,877
Holland	0	0	13,247	0	13,247
India	21,125	0	0	3,579	24,704
Japan	35,323	2,772	0	9,943	48,038
Korea	24,384	0	0	0	24,384
Malaysia	29,232	0	0	0	29,232
New Zealand	4,878	0	3,075	0	7,953
South Africa	3,381	0	3,497	0	6,878
Spain	0	0	3,982	0	3,982
Switzerland	33,132	0	0	0	33,132
Taiwan	20,592	0	0	0	20,592
Thailand	5,421	0	0	0	5,421
Venezuela	13,889	0	0	0	13,889
TOTAL AG:	255,430	26,960	71,182	13,522	367,094
NON-AGRICULTURAL					
Italy	0	-	-	9,871	9,871
Japan	63	-	-	2,432	2,495
United Kingdom	50	-	-	0	50
TOTAL NON-AG:	113	-	-	12,303	12,416
TOTAL EXPORTS	**255,543**	-	-	**25,825**	**379,510**

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	718	173	12	0	501	1,404
AK Alaska	0	0	0	0	2	2
AZ Arizona	0	45	0	61	36	142
AR Arkansas	90	0	9,943	1,755	19	11,807
CA California	3,428	1,593	1,029	0	1,024	7,074
CO Colorado	314	0	770	52	108	1,244
CT Connecticut	0	0	0	0	21	21
DE Delaware	0	0	0	0	27	27
FL Florida	394	0	367	0	5,817	6,578
GA Georgia	65	0	565	0	1,691	2,321
HI Hawaii	0	0	0	0	96	96
ID Idaho	346	959	746	0	5	2,056
IL Illinois	0	0	4,785	0	225	5,010
IN Indiana	494	0	0	0	504	998
IA Iowa	177	65	13	0	82	337
KS Kansas	374	126	1,779	436	81	2,796
KY Kentucky	0	0	121	0	2,138	2,259
LA Louisiana	31	76	2,663	572	22	3,364
ME Maine	0	0	0	0	50	50
MD Maryland	0	0	0	0	38	38
MA Massachusetts	0	0	0	0	112	112
MI Michigan	0	0	0	0	483	483
MN Minnesota	0	0	146	84	926	1,156
MS Mississippi	0	15	357	15	71	458
MO Missouri	1,035	675	3,880	781	165	6,536
MT Montana	0	22	32	0	0	54
NE Nebraska	250	16	1,102	127	246	1,741
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	11	11
NM New Mexico	1,054	16	147	0	218	1,435
NY New York	0	0	0	0	132	132
NC North Carolina	47	0	255	0	1,409	1,711
ND North Dakota	0	29	0	0	0	29
OH Ohio	0	0	0	0	485	485
OK Oklahoma	263	189	3,185	64	56	3,757
OR Oregon	186	176	0	0	37	399
PA Pennsylvania	13	0	0	0	347	360
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	457	457
SD South Dakota	0	0	0	0	0	0
TN Tennessee	328	0	0	0	86	414
TX Texas	912	2,427	7,270	1,449	677	12,735
UT Utah	721	0	110	0	0	831
VT Vermont	0	0	0	0	74	74
VA Virginia	59	0	0	0	432	491
WA Washington	15	16	47	0	342	420
WV West Virginia	0	0	0	0	280	280
WI Wisconsin	0	0	0	0	147	147
WY Wyoming	0	0	59	0	11	70
TOTAL U.S.:	11,314	6,618	39,383	5,396	19,691	82,402
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	59	59
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	74	74
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	60	60
ON Ontario	0	0	0	0	1,409	1,409
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,180	1,180
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,782	2,782
*EXPORT SALES:	37,649	3,305	25,875	0	3,149	69,978
TOTAL AG SALES	48,963	9,923	65,258	5,396	25,622	155,162
NON-AG U.S.	12,752	-	-	264	612	13,628
Canada	0	-	-	0	35	35
*Exports	459	-	-	0	0	459
TOTAL NON-AG SALES	13,211	-	-	264	647	14,122
GRAND TOTAL	**62,174**	**9,923**	**65,258**	**5,660**	**26,269**	**169,284**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

MAY 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	24,976	3,305	25,875	0	0	54,156
Chile	661	0	0	0	1,653	2,314
Columbia	8,405	0	0	0	0	8,405
Costa Rica	991	0	0	0	363	1,354
Honduras	1,868	0	0	0	0	1,868
Japan	0	0	0	0	970	970
Martinique	463	0	0	0	0	463
Mexico	285	0	0	0	152	437
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	37,649	3,305	25,875	0	3,149	69,978
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	439	-	-	0	0	439
TOTAL NON-AG:	459	-	-	0	0	459
TOTAL EXPORTS	38,108	3,305	25,875	0	3,149	70,437